

**GENERAL SERVICES ADMINISTRATION**  
**Federal Supply Service**  
**Authorized Federal Supply Schedule Price List**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov).*

Schedule Number: MAS  
Schedule Title: Multiple Award Schedule  
Large Category: Information Technology  
Subcategory: Electronic Commerce, IT Hardware, IT Services, IT Solutions, IT Training, Telecommunications, IT Software

FSC Group, Part, and Section or Standard Industrial Group (as applicable)  
FSC Class(es)/Product code(s) and/or Service Codes (as applicable)

Contract Number: 47QTCA20D0019

*For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).*

Contract Period: October 23, 2019 through October 22, 2024



**FedResults, Inc.**

Address: 1900 Campus Commons Drive  
Suite 100  
Reston, VA 20191

Phone Number: 703-889-8700

Fax Number: 703-889-8705

Web site: [www.fedresults.com](http://www.fedresults.com)

Contact for contract administration: Stacey Wieczorek

Email: [Stacey.Wieczorek@fedresults.com](mailto:Stacey.Wieczorek@fedresults.com)  
[contracts@fedresults.com](mailto:contracts@fedresults.com)

Business size: Other than Small

Modification Number: 0033 Effective Date: 10/8/2020

## CUSTOMER INFORMATION

1a. **Table of awarded Special Item Numbers (SINs):**

33411: Purchasing of new electronic equipment

811212: Maintenance of Equipment, Repair Services and/or Repair/Spare Parts

511210: Software Licenses

54151: Software Maintenance Services

611420: Information Technology Training

54151ECOM: Electronic Commerce and Subscription Services

518210C: Cloud and Cloud-Related IT Professional Services

1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.**

Not Applicable

1c. **Hourly Rates:** Not Applicable

2. **Maximum order for each SIN:**

33411	\$500,000
811212	\$500,000
511210	\$1,000,000
54151	\$500,000
611420	\$25,000
54151ECOM	\$500,000
518210C	\$500,000

3. **Minimum order:** \$100 for All Awarded SINs

4. **Geographic coverage (delivery area):** Worldwide

5. **Point(s) of production:** Varies by Manufacturer

6. **Discount from list prices or statement of net price:**

The GSA Net Prices published on the GSA Advantage website reflect the fully burdened price. The negotiated discount has been applied and the Industrial Funding Fee has been added.

7. **Quantity discounts:** Varies by manufacturer, as reflected in GSA Advantage.

8. **Prompt payment terms:** Net 30 Days

Note: Prompt payment terms cannot be negotiated out of the contractual agreement on exchange for other concessions.

9a. **Notification that Government purchase cards are accepted at or below the micro-purchase threshold:** Yes

9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.**

Accepted for sales at or below the micro-purchase threshold.  
Acceptance for purchases above the micro-purchase threshold will be determined on a procurement-by-procurement basis.

10. **Foreign items:** None

11a. **Time of delivery:** 30 Days after Receipt of Order

11b. **Expedited delivery:** Please contact the Contractor for availability and rates.

11c. **Overnight and 2-day delivery:** Please contact the Contractor for availability and rates.

11d. **Urgent requirements:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. **F.O.B. point(s):** Destination

13a. **Ordering address(es):**

Vanessa Maigne - Operations Manager  
FedResults, Inc.  
1900 Campus Commons Drive, Suite 100  
Reston VA 20191  
703-889-8700 (telephone)  
703-889-8705(facsimile)  
[FROM@fedresults.com](mailto:FROM@fedresults.com)

13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. **Payment address:**

Jillian Szczepanek - Accounts Receivable  
FedResults, Inc.  
1900 Campus Commons Drive, Suite 100  
Reston VA 20191  
703-889-8700 (telephone)  
703-889-8705(facsimile)  
[FROM@fedresults.com](mailto:FROM@fedresults.com)

15. **Warranty provision:** Varies by manufacturer and Product/Service.

16. **Export packing charges:** Not Applicable

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).**

Please contact the Contractor for terms and conditions of acceptance.

18. **Terms and conditions of rental maintenance, and repair:** Not Applicable
19. **Terms and conditions of installation:** Not Applicable
20. **Terms and conditions of repair parts:** Not Applicable
- 20a. **Terms and conditions for any other services:** Not Applicable
21. **List of service and distribution points:** Not Applicable
22. **List of participating dealers:**  
For all of FedResults Participating Dealers use the following links:  
<https://www.fedresults.com/contracts/authorized-dealers>
23. **Preventative maintenance:** None
- 24a. **Special attributes such as environmental attributes:** None
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at [www.Section508.gov/](http://www.Section508.gov/). Varies by Manufactuer**
25. **Data Universal Number System (DUNS) number:** 884 261 082
26. **Notification regarding registration in the System for Award Management (SAM) database.**

Contractor has an Active Registration in the SAM database

## ATTACHMENT I - AUTHORIZED PARTICIPATING DEALERS

FedResults certifies that all dealers participating in the performance of this contract have agreed that their performance will be in accordance with all terms and conditions of this GSA Schedule.

For the complete listing of authorized participating dealers please see:

<https://www.fedresults.com/contracts/authorized-dealers>

## **ATTACHMENT II – Commercial Supplier Agreements**

For the complete list of Commercial Supplier Agreements vetted and approved by GSA for inclusion into the GSA Schedule Contract, please see:

<https://www.fedresults.com/contracts/manufacturers-end-user-license-agreements>

**ATTACHMENT III – Approved IT Manufacturers**

**Approved IT Manufacturers:**

Alteryx, Inc.  
CA Technologies  
GovDelivery – Granicus  
HIPER Solutions LLC  
Mattermost  
Mobile Reach  
Nuance  
Opswat, Inc.  
Rubrik  
SailPoint Technologies, Inc.  
Solarwinds  
Tableau Software  
UiPath, Inc.  
Valimail

**ATTACHMENT III – Approved Manufacturer Rate Cards**

SIN	Manufacturer Name	MFR Part No	Description	UOI	GSA Price	COO
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-1	Annual HiPER Change Initiative Virtual Team Success Edition Pilot for Government. Prices are inclusive of software fee and advanced support, <25mm of Project or Dept/Agency Size (whichever is larger), Licenses for 5 Team Members, 5 Cast of Characters, 2 HiPER to HiPER introductions, 1 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions.	EA	\$251,889.17	US
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-2	Annual HiPER Change Initiative Virtual Team Success Edition Divisional for Government. Prices are inclusive of software fee and advanced support, <25mm of Project or Dept/Agency Size (whichever is larger), Licenses for 7 Team Members, 7 Cast of Characters, 4 HiPER to HiPER introductions, 2 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions.	EA	\$352,644.84	US
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-3	Annual HiPER Change Initiative Virtual Team Success Edition Enterprise for Government. Prices are inclusive of software fee and advanced support, <25mm of Project or Dept/Agency Size (whichever is larger), Licenses for 10 Team Members, 10 Cast of Characters, 6 HiPER to HiPER introductions, 4 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions.	EA	\$352,644.84	US



54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-4	Annual HiPER Change Initiative Virtual Team Success Edition Pilot Government. Prices are inclusive of software fee and advanced support, 25<>100mm of Project or Dept/Agency Size (whichever is larger), Licenses for 5 Team Members, 5 Cast of Characters, 2 HiPER to HiPER introductions, 1 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions.	EA	\$377,833.96	US
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-5	Annual HiPER Change Initiative Virtual Team Success Edition Divisional for Government, Prices are inclusive of software fee and advanced support, 25<>100mm of Project or Dept/Agency Size (whichever is larger), Licenses for 7 Team Members, 7 Cast of Characters, 4 HiPER to HiPER introductions, 2 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions.	EA	\$453,426.19	US
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-6	Annual HiPER Change Initiative Virtual Team Success Edition Enterprise for Government. Prices are inclusive of software fee and advanced support, 25<>100mm of Project or Dept/Agency Size (whichever is larger), Licenses for 10 Team Members, 10 Cast of Characters, 6 HiPER to HiPER introductions, 4 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions.	EA	\$528,967.26	US
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-7	Annual HiPER Change Initiative Virtual Team Success Edition Pilot for Government. Prices are inclusive of software fee and advanced support, 100<>200mm of Project or	EA	\$472,292.19	US

			Dept/Agency Size (whichever is larger), Licenses for 5 Team Members, 5 Cast of Characters, 2 HiPER to HiPER introductions, 1 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions.			
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-8	Annual HiPER Change Initiative Virtual Team Success Edition Divisional for Government Prices are inclusive of software fee and advanced support, 100<>200mm of Project or Dept/Agency Size (whichever is larger), Licenses for 7 Team Members, 7 Cast of Characters, 4 HiPER to HiPER introductions, 2 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions.	EA	\$566,750.63	US
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-9	Annual HiPER Change Initiative Virtual Team Success Edition Enterprise for Government, Prices are inclusive of software fee and advanced support, 100<>200mm of Project or Dept/Agency Size (whichever is larger), Licenses for 10 Team Members, 10 Cast of Characters, 6 HiPER to HiPER introductions, 4 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions.	EA	\$661,209.06	US
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-10	Annual HiPER Change Initiative Virtual Team Success Edition Pilot for Government, Prices are inclusive of software fee and advanced support, 200<>300mm of Project or Dept/Agency Size (whichever is larger), Licenses for 5 Team Members, 5 Cast of Characters, 2 HiPER to HiPER introductions, 1	EA	\$590,365.24	US

			Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions.			
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-11	Annual HiPER Change Initiative Virtual Team Success Edition Divisional for Government, Prices are inclusive of software fee and advanced support, 200<>300mm of Project or Dept/Agency Size (whichever is larger), Licenses for 7 Team Members, 7 Cast of Characters, 4 HiPER to HiPER introductions, 2 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions.	EA	\$708,438.29	US
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-12	Annual HiPER Change Initiative Virtual Team Success Edition Enterprise for Government, Prices are inclusive of software fee and advanced support, 200<>300mm of Project or Dept/Agency Size (whichever is larger), Licenses for 10 Team Members, 10 Cast of Characters, 6 HiPER to HiPER introductions, 4 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions.	EA	\$826,511.34	US
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-13	Annual HiPER Change Initiative Virtual Team Success Edition Pilot for Government, Prices are inclusive of software fee and advanced support, 300mm+ of Project or Dept/Agency Size (whichever is larger), Licenses for 5 Team Members, 5 Cast of Characters, 2 HiPER to HiPER introductions, 1 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight	EA	\$0.01	US

			interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions. The published \$0.01 price is not the Customer's final price. The purchase price of the software maintenance is based on a Contract Price of \$737,956.55 and 1.0% of the dollar value of your project. Please contact FedResults for assistance with calculating the purchase price of the software maintenance and additional product information.			
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-14	Annual HiPER Change Initiative Virtual Team Success Edition Divisional for Government, Prices are inclusive of software fee and advanced support, 300mm+ of Project or Dept/Agency Size (whichever is larger), Licenses for 7 Team Members, 7 Cast of Characters, 4 HiPER to HiPER introductions, 2 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of HiPER to HiPER introductions. The published \$0.01 price is not the Customer's final price. The purchase price of the software maintenance is based on a Contract Price of \$885,547.86f the dollar value of your project. Please contact FedResults for assistance with calculating the purchase price of the software maintenance and additional product information.	EA	\$0.01	US
54151ECOM	HiPER Solutions LLC	HiPER-subsc-gov-15	Annual HiPER Change Initiative Virtual Team Success Edition Enterprise for Government, Prices are inclusive of software fee and advanced support, 300mm+ of Project or Dept/Agency Size (whichever is larger), Licenses for 10 Team Members,10 Cast of Characters, 6 HiPER to HiPER introductions, 4 Hourly Advanced Support Interaction(s). Complexity increases with larger change initiatives and later stage phases, such as the level of insight interpretation from more senior level advisors and increased caliber of	EA	\$0.01	US

			HiPER to HiPER introductions. The published \$0.01 price is not the Customer's final price. The purchase price of the software maintenance is based on a Contract Price of \$1,033,139.17 and 1.0% of the dollar value of your project. Please contact FedResults for assistance with calculating the purchase price of the software maintenance and additional product information.			
54151	HiPER Solutions LLC	HiPER-serv-gov-1	Hourly Rate Vice President: Accountable for oversight and execution of consulting projects in a portfolio of client accounts. 8+ years of comparable experience. Bachelor of Science or Masters Degree.	HR	\$581.36	US
54151	HiPER Solutions LLC	HiPER-serv-gov-2	Hourly Rate Senior Director: Responsible for management and execution of projects, including the timely presentation of quality deliverables. 7+ years of comparable experience. Bachelor of Science or Masters Degree.	HR	\$542.06	US
54151	HiPER Solutions LLC	HiPER-serv-gov-3	Hourly Rate Director: Responsible for management and execution of consulting projects including the timely presentation of quality deliverables. 6+ years of comparable experience. Bachelor of Science or Masters Degree.	HR	\$487.66	US
54151	HiPER Solutions LLC	HiPER-serv-gov-4	Hourly Rate Associate Director: Responsible for the management and execution consulting projects including the timely presentation of quality deliverables. 5+ years of comparable experience. Bachelor of Science or Masters Degree.	HR	\$418.14	US
54151	HiPER Solutions LLC	HiPER-serv-gov-5	Hourly Rate Senior Consultant: Responsible for the management and execution consulting projects including the timely presentation of quality deliverables. 4+ years of comparable experience. Bachelor of Science or Masters Degree.	HR	\$334.51	US
54151	HiPER Solutions LLC	HiPER-serv-gov-6	Hourly Rate Consultant: Responsible for providing quality deliverables and/or analytical project reports for assigned custom consulting engagements. 3+ years of comparable experience. Bachelor of Science or Masters Degree.	HR	\$209.70	US
54151	HiPER Solutions LLC	HiPER-serv-gov-7	Hourly Rate Associate Consultant: Responsible for providing quality	HR	\$172.30	US

			deliverables and/or analytical project reports for assigned custom consulting engagements. Bachelor's Degree and 1+ year of experience.			
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